

# Markscheme

**November 2018**

**Design technology**

**Higher level**

**Paper 3**

8 pages

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### Section A

Question			Answers	Notes	Total
1.	a		Tesla's Powerwall 2 system involves small-scale energy production / is designed for individual, household or small community use ✓ it stores energy from renewable (sustainable, solar resources) / provides opportunities for individuals to go off grid and secure their energy needs from sustainable resources ✓	<i>Award [1] for identifying how the Powerwall 2 system is an example of micro-energy sustainability and [1] for a brief explanation</i>	2
1.	b		regulation/legislation ✓ education ✓ subsidies ✓ taxes/fines ✓	<i>Award [1] for listing each method of government intervention.</i> <i>[2 max]</i>	[2 max]
1.	c		Powerwall 2 system provides an opportunity for consumers to consciously purchase a product that minimises environmental damage (for example: global warming, climate change, pollutants, etc.) ✓  by promoting the use of renewable energy / by reducing reliance on fossil fuels / by storing energy from solar panels / sustainable energy consumption ✓	<i>Award [1] for identifying how the Powerwall 2 system can support the concept of ethical consumerism and [1] for a brief explanation</i>	[2 max]
1.	d		<b>Eco-champion:</b> Attitude: adopt/support environmental issues ✓ Behaviour: will promote the Powerwall 2 system within an organization ✓  <b>Eco-phobes:</b> Attitude: resent talk and discussion of environmental issues / doubt claims relating to the sustainable performance of Tesla Powerwall 2 ✓ Behaviour: will not adopt this system / may fight against it ✓	<i>Award [1] for each of two distinct points in that compare the consumer attitudes of an eco-champion and an eco-phobe</i> <i>[2 max]</i>  <i>Award [1] for each of two distinct points that compare the consumer behaviours of an eco-champion and an eco-phobe</i> <i>[2 max]</i>	4

Question			Answers	Notes	Total
2.	a		<p>a product family is a group of products that have common processing / manufacturing techniques / parts / assemblies ✓</p> <p>reducing training / reducing down time / reducing dealing with various suppliers / reducing lead time / reducing space requirements / reducing waste / reducing manufacturing cost / improving efficiency ✓</p>	<p><i>Award [1] for identifying one benefit of Garmin developing a product family as a feature of lean production and [1] for a brief explanation</i></p>	2
2.	b		<p>automated systems / reduction in errors / higher production rate / higher quality management / global workflow / global distribution / reduction in costs ✓</p> <p>through computer monitoring and controlling of the entire process / production ✓</p> <p>reduction in the size of workforce ✓</p> <p>because of automated manufacturing processes ✓</p> <p>real-time data exchange ✓</p> <p>between all the elements of CIM (design, planning, purchasing, cost accounting, distribution) ✓</p>	<p><i>Award [1] for identifying one advantage of Garmin using computer aided manufacturing (CIM) and [1] for a brief explanation</i></p>	[2 max]
2.	c		<p>higher sales / stand out in a competitive market ✓</p> <p>as consumers are committed to purchasing Garmin products / regardless of their price ✓</p> <p>less risk for Garmin ✓</p> <p>when adopting product development / diversification / pioneering strategies ✓</p>	<p><i>Award [1] for identifying the importance of consumer brand loyalty <u>to Garmin</u> and [1] for a brief explanation</i></p>	[2 max]

Question			Answers	Notes	Total
2.	d		<p><b>Advantages of adopting a pioneering corporate strategy:</b>  pioneering strategies normally lead to a first-to-market / no or less competition ✓  which may lead to significant financial rewards ✓  may lead to brand loyalty ✓  consumers perceive Garmin as an innovative company ✓ <b>[2 max]</b></p> <p><b>Disadvantages of adopting a pioneering corporate strategy:</b>  requires a large amount of funding for research and development / innovative technologies and manufacturing techniques may be required, that require large capital investment ✓  product champions are required to support and invest in new ideas ✓  pioneering techniques are full of risk / no guarantee that product will be successful; others can imitate their innovative products and surpass them ✓ <b>[2 max]</b></p>	<p><i>Award [1] for each of two distinct points that explain the advantages of companies such as Garmin adopting a pioneering corporate strategy</i>  <b>[2 max]</b></p> <p><i>Award [1] for each of two distinct points that explain the disadvantages of companies such as Garmin adopting a pioneering corporate strategy</i>  <b>[2 max]</b></p>	<b>[4 max]</b>

## Section B

Question			Answers	Notes	Total
3.	a		literature search ✓ expert appraisal ✓ user trial ✓ user research/questionnaires ✓ perceptual mapping ✓ environmental scanning ✓	<i>Award [1] for listing each market research strategy that could have been used in the development of the IKO prosthetic arm.</i> [2 max]	[2 max]
3.	b		involve users throughout design / throughout development ✓ include users in testing designs / in prototype testing sessions / in usability testing sessions ✓ modifications are based on users' feedback (iterative) ✓	<i>Award [1] for identifying each characteristic of participatory design.</i> [2 max]	[2 max]
3.	c		<p><b>Good understanding of <u>User</u>:</b>                      empathize / understand users' needs, wants and limitations ✓                      by involving users throughout the design and development of the IKO prosthetic arm / through participatory design ✓</p> <p><b>Good understanding of <u>Task</u>:</b>                      understand which functions users require the IKO prosthetic arm to perform / which tasks users cannot currently perform ✓                      through prototype testing ✓</p> <p><b>Good understanding of <u>Environment</u>:</b>                      understand where users will use the IKO prosthetic arm ✓                      through performance testing / field research / testing it in all appropriate environments (swimming, playing, etc.) ✓</p>	<i>Award [1] for identifying how UCD applies to the design and development of the IKO prosthetic arm and [1] for a brief explanation</i>	[2 max]

Question			Answers	Notes	Total
3.	d		<p><b>Learnability:</b>  how easy (intuitive) it is for a child to learn how to use the IKO prosthetic arm;  affects how much help (training / support / instructions) a child needs / how willing a child is to use it ✓  lowers memory burden ✓</p> <p><b>Attitude:</b>  positive users' perceptions, feelings and opinions (likeability) of the prosthetic arm ✓  make it more interesting (fun) for a child to use / increase product acceptance ✓</p> <p><b>Overall</b>  learnability and attitude are important to the success of the IKO prosthetic arm /  they allow for a good user experience / encourage user to buy it / encourage users to recommend it to others ✓</p>	<p><i>Award [1] for each of two distinct points that explain why attitude is important usability objectives for the IKO prosthetic arm</i></p> <p><i>Award [1] for each of two distinct points that explain why learnability is important usability objectives for the IKO prosthetic arm</i></p> <p><i>Award [1] for an appropriate conclusion.</i></p>	5

Question			Answers	Notes	Total
3.	e		<p><b>Socio-pleasure ✓</b>            users feel more abled / more peer accepted ✓            belong to group of people who use prosthetic arms ✓            not excluded from activities ✓            status conveyed to others from owning a (fun) prosthetic arm ✓            initiates social conversation ✓ <b>[3 max]</b></p> <p><b>Physio-pleasure ✓</b>            wearing / controlling / operating / touching the arm ✓            pleasure from enabling hand dexterity and direct manipulation of artefacts ✓            pleasure from comfortably using the arm ✓</p> <p><b>Ideo-pleasure ✓</b>            arm is made using Lego parts / funded by Lego future lab ✓            customizable/ can be given different attachments that relate to superheroes ✓            aesthetic / technological value ✓            Lego brand loyalty ✓            pleasure from feeling normal / less restricted / freedom ✓</p>	<p><i>Award [1] for each of three distinct points in an explanation how the IKO prosthetic arm uses socio-please, physio-pleasure <b>and</b> ideo-pleasure to satisfy the user.</i></p> <p><b>[3 max] for each.</b></p> <p><i>Note to markers: do not award marks across different clusters.</i></p>	<b>[9 max]</b>